

# Launch Your Business Checklist

## SECTION 1 Essential Training

- Become a Product of the Product
- Mentor Call
- Tap In
- Setting Up Loyalty Rewards Order (LRP)
- How to Enroll Someone
- Accountability Tracker
- Tools

## SECTION 2 Learning the Basics

- Basic Compensation Plan
- Setting Your Goals & 90 Day Rank Advancement Roadmap
- Creating Your List
- How to Tell Your Story
- How to Book a One-on-One
- Script for a One-on-One & Asking for Referrals
- How to Book a Class
- Class Script & Asking for Referrals
- Preparing Your Host
- Launching Your Business

## SECTION 3 Support Your Customers

- You had 10+ sales conversations, now what?
- How to follow up with those you have enrolled
- How to do a Wellness Consult
- Next Goal-Time to Plan

## SECTION 4 Sharing the Business Opportunity

- You had 10 Wellness Consults, now what?
- Bringing up the business and the script
- Utilizing the 3-Way Call or "Game Plan Call"
- Creating your builder list
- What's Next